



INDUSTRY-LEADING SALES. WORLD-CLASS SERVICE.

OVER ONE MILLION TRANSACTIONS VALUED AT \$351 BILLION IN ANNUAL HOME SALES

550 COMPANIES

4,000 OFFICES

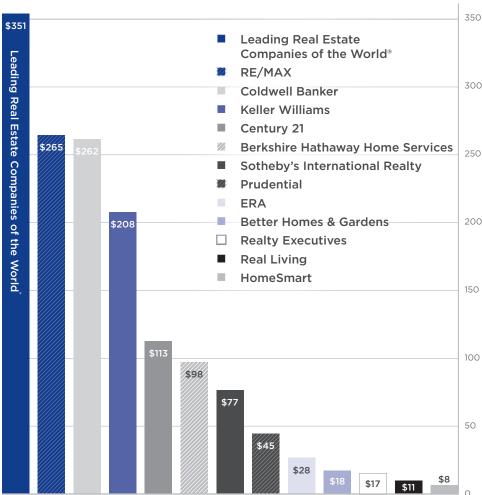
128,000 SALES ASSOCIATES

OVER 60 COUNTRIES



As an affiliate of Leading Real Estate Companies of the World, our brokerage is a global — not just local — real estate company working on your behalf. LeadingRE provides world-class marketing and resources, allowing us to provide the very best service. The result? Our organization produced more home sales volume in 2015 than any national franchise, over \$351 billion, representing over 1.1 million transactions.

PRODUCING ONE-THIRD MORE U.S. HOME SALES VOLUME IN 2015 THAN OUR CLOSEST COMPETITOR Volume shown in billions of dollars



Actual member statistics for LeadingRE and estimates for other networks using average sales units per agent and average sales price for firms in each respective network from published sources for 2015 production.

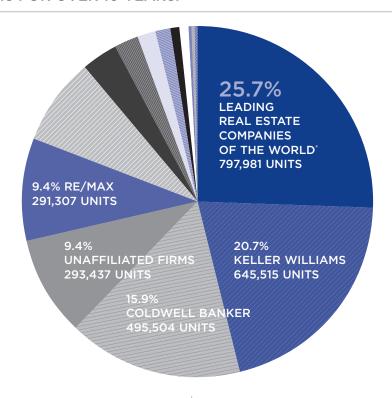
Sources: REAL *Trends* National Network 2015 Totals Final Report. REALTOR' Magazine 2015 Franchise Report.





LEADING THE INDUSTRY'S LEADERS

WE'VE BEEN SELLING MORE HOMES THAN ANY OTHER COMPETITOR AMONG THE TOP 500 U.S. REAL ESTATE FIRMS FOR OVER 10 YEARS.



\$368 BILLION IN HOME SALES 565 COMPANIES

1.1 MILLION TRANSACTIONS

JOJ COMPANIES

4,100 OFFICES

130,000 SALES ASSOCIATES

65 COUNTRIES

Leading

REAL ESTATE COMPANIES

15 THE WORLD

We bring you the power of our worldwide invitation-only network, Leading Real Estate Companies of the World. As a global organization, we connect tens of thousands of buyers and sellers every year. Our network dominates in home sales units among the top 500 U.S. real estate firms and overall was responsible for over 1.1 million sales units in 2016.

- Leading Real Estate Companies of the World*
- Keller Williams
- Coldwell Banker
- Unaffiliated Firms
- RE/MAX
- Berkshire Hathaway Home Services
- Century 21
- Sotheby's International Realty
- ERA
- Better Homes & Gardens
- Realty Executives
- ☐ HomeSmart
- Other
- Exit Realty
- Real Living

Source: REAL *Trends* Top 500 for 2016 production, sales units.





FROM COAST TO COAST AND EVERYWHERE IN BETWEEN, WE'VE GOT IT COVERED. As an affiliate of Leading Real Estate Companies of the World," we have a real estate professional ready to help you find your ideal home throughout our continent and to points around the globe. Whether it's a country house, a property in a resort location, or an in-town apartment, we can help you find the perfect property when you work with the best names in real estate — Leading Real Estate Companies of the World."

Real estate is still a local business — Our network is comprised of the very best locally and regionally branded real estate professionals in the United States. With a local focus and a national/global view, our associates will ensure the best personal attention with the finest access to quality real estate connections.

25 WORLD CAPITALS

1.1 MILLION TRANSACTIONS
\$368 BILLION IN HOME
SALES
565 COMPANIES
4,100 OFFICES
130,000 SALES ASSOCIATES
65 COUNTRIES









GLOBAL REACH, HUMAN TOUCH.

the human touch. We are proud to belong to the global network whose name says it all — Leading Real Estate Companies of the World. Only the best of the best are part of this collection. Wherever you go, the Leading Real Estate Companies of the World logo is a symbol of the finest local real estate professionals.

Being part of the global economy goes far beyond technology; it requires

ANGUILLA MAURITIUS ARGENTINA MEXICO

ARUBA NETHERLANDS
AUSTRALIA NEW ZEALAND

AUSTRALIA NEW ZEALAN
AUSTRIA PANAMA
BAHAMAS PHILIPPINES
BARBADOS PORTUGAL
BELGIUM PUERTO RICO

BELIZE QATAR
BRITISH VIRGIN ISLANDS ROMANIA
BULGARIA RUSSIA

CANADA SAINT BARTHELEMY

CAYMAN ISLANDS SAINT MARTIN
CHINA SCOTLAND
COSTA RICA SINGAPORE
CZECH REPUBLIC SINT MAARTEN

DOMINICAN REPUBLIC SOUTH AFRICA ENGLAND SOUTH KOREA

FRENCH WEST INDIES SWEDEN

GERMANY SWITZERLAND
GREECE THAILAND

GUAM TRINIDAD & TOBAGO

ICELAND TURKEY
ISRAEL TURKS & CAICOS ISLANDS

ITALY UNITED ARAB EMIRATES

JAMAICA URUGUAY

U.S. VIRGIN ISLANDS

WALES ZAMBIA

SPAIN

1.1 MILLION TRANSACTIONS

\$368 BILLION IN HOME SALES

565 COMPANIES

4,100 OFFICES

FRANCE

LEBANON

MALAYSIA

LUXEMBOURG

130,000 SALES ASSOCIATES

65 COUNTRIES



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C-Global Reach. 01.18 Equal Housing Opportunity





LOCAL EXPERTISE, GLOBAL CONNECTIONS, POWERFUL MARKETING.

WE MARKET YOUR PROPERTY TO THE WORLD.

When selling your home, you need global exposure in addition to the strong marketing expertise we deliver locally. As an affiliate of Leading Real Estate Companies of the World, we have the resources to market your property to the highest possible number of potential buyers. With 130,000 talented associates around the world, we expose your property to buyers on six continents ensuring more eyes on your property. In addition, we receive inbound clients from other affiliates around the globe who are interested in purchasing a home.

Leading Real Estate Companies of the World* is a pedigree denoting the very best companies who represent qualified clientele and wish to do business with similar firms. Each year our network is collectively responsible for over one million transactions on a global basis.

When your home is posted to our website locally, it is immediately promoted on the LeadingRE.com website. It is also immediately connected to the websites of over 565 of our affiliated real estate firms in the world.

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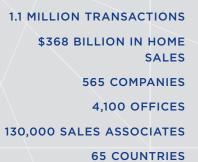




WORLD-CLASS SERVICE, WORLD-CLASS INTRODUCTIONS.

We can assist you anywhere in the world. As an affiliate of Leading Real Estate Companies of the World, we have access to the highest caliber of real estate professionals in 65 countries and across six continents. When buying or selling property outside of our local market, our world-class connections can help with real estate needs throughout our continent and to points around the globe.

Let us introduce you to a carefully selected sales associate that will provide you with extraordinary service — anywhere your real estate needs take you. Our global network is comprised of the very best real estate companies and the most talented professionals in the world. These associates ensure personal service with access to quality real estate connections. This level of service and quality is the reason why a meaningful introduction is made through our network every five minutes.





\$368
BILLION IN SALES IN 2016

NUMBER 1

MARKET SHARE COMPANIES IN 53 OF THE TOP 121 U.S. MARKETS
WHERE A LEADINGRE AFFILIATE RANKS NUMBER 1

NUMBER 1

TOO

CLIENT
INTRODUCTIONS
MADE DAILY
WORLDWIDE

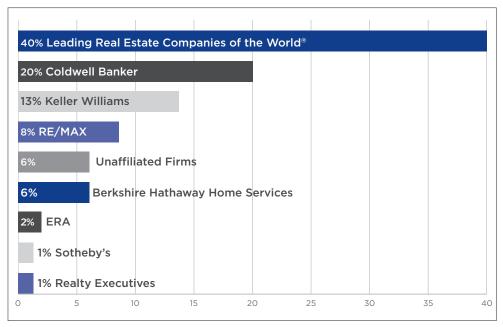




I HAVE
CONNECTIONS
TO THE
VERY BEST
REAL ESTATE
BROKERS

As an affiliate of Leading Real Estate Companies of the World, we are connected to the very best real estate brokers. Our worldwide network dominates in more markets across the U.S., with #1 market rankings in 40% of the top markets — significantly more than our closest national franchise competitor. Once again proving the power of connecting local brands with a pervasive national and global network.

PERCENTAGE OF TOP 125 U.S. MARKETS IN WHICH NETWORK AFFILIATES WERE #1 IN SALES VOLUME, TRANSACTION SIDES OR BOTH IN 2016



Source: REAL Trends Market Leaders for 2016.

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